# HEALTHCARE-FOCUSED PRIVATE EQUITY



### Overview

- Grant Avenue Capital, LLC, <u>www.GrantAve.com</u>, founded in 2019 and based in New York, invests in middle-market healthcare companies primarily in North America
- Partners with founders, entrepreneurs and management teams to transform middle-market healthcare businesses connected to Grant Avenue Capital's core investment themes

### Core Investment Themes

- Thematic healthcare investment strategy focused on the following:
  - Cost Containment: Products or services that reduce overall healthcare cost and generate strong clinical outcomes
  - Custom Solutions: Service companies with outsourcing or technology solutions that drive efficiency, reduce expenses and improve results
  - Consumerism: Retail or other consumer-oriented health and wellness services or products that provide individuals more personalized care options
  - Compliance: Tech-enabled businesses that attack fraud, waste and abuse or ensure payment compliance

# Senior Investment Professionals



#### **Buddy Gumina**

Founder & Managing Partner Buddy@GrantAve.com ~30 years in private equity, including 20 years with Apax Partners as a Senior Equity Partner



#### Preston Brice

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Partner Preston.Brice@GrantAve.com

17 years of healthcare experience, most recently with MBF Healthcare Partners



Alex.Ferree@GrantAve.com

Formerly with Audax Group

focused on Healthcare and

Alex Ferree

Principal

Consumer

Significant dedicated experience and over ~\$5.0 billion of

Works closely with outstanding Advisory Board of executives

invested equity capital across all sectors of healthcare

with experience across the healthcare landscape

**Target Size (Platforms)** 

Enterprise Value: \$25 to \$350 million

investments of the following types:

Majority or significant minority

Long-term hold periods

**Investment Team** 

Flexible capital and partnership approach, including

Private company recapitalizations and buyouts

- Industry consolidations and buy & builds

EBITDA: \$5 to \$25 million

**Flexible Capital** 

Corporate carve-outs

Special situations

Brian Berkin Partner Brian.Berkin@GrantAve.com

21 years of healthcare experience, most recently with Tailwind Partners



#### Eric Kim Principal Eric.Kim@GrantAve.com Formerly with Morgan Stanley Capital Partners focused on Healthcare and

# Advisory Board Members

Samantha Bonano President of Multisorb Fmr. CEO of Buffalo Filter

Howard Gold Fmr. EVP of Northwell Health System

Peter Madeja Fmr. President & CEO of Genex Services

Guy Sansone Chairman & CEO of H2, Founder of Alvarez & Marsal HC Stephen DeCherney Chairman of Helios Fmr. President of Quintiles

Vicky Gregg Fmr. CEO of BlueCross BlueShield of Tennessee

Aubrey Maze Fmr. Founder & CEO of Valley Anesthesiology

Ann Sardini Fmr. CFO of Weight Watchers International Andy Eckert Fmr. CEO of Acelity, TriZetto and Zelis

**Teresa Johnson** Fmr. CFO of Acelity Board Member of Fortis

**Mike McMaude** Founder & CEO of Abode Healthcare

**Teresa Sparks** Fmr. CFO of Envision, Surgery Partners and Symbion

# Investments

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Provider of physical therapy and rehab services through ~200 clinics and facilities



Provider of home health and hospice services in UT and IN



Provider of strategy and technology enablement services to life sciences and healthcare organizations

#### **%** Ovation Healthcare

Provider of shared services to ~400 hospitals and health systems nationwide



Integrated clinical research site organization with 20+ sites



Provider of home medical equipment and supplies to patients across multiple disease states



# HEALTHCARE-FOCUSED PRIVATE EQUITY

# GRANT≥ AVENUE

### **Current Target Categories**

**Example Sub-Sectors** 



